

# HELM

FINANCIAL CORPORATION

One Embarcadero Center • San Francisco, CA 94111

415/398-4810

FAX 415/398-4816

September 11, 1998

Mr. Vernon Williams  
Secretary  
Surface Transportation Board  
1925 K Street, N.W.  
Washington, D.C. 20423-0001

RECORDATION NO. 20822-6 FILED

SEP 23 '98

2-28 PM

Dear Mr. Williams:

Enclosed are two (2) originals of the Memorandum of Master Lease Agreement dated as of May 20, 1998 which is intended to evidence Schedule No. 7 dated as of May 20, 1998 to the Master Lease Agreement dated as of July 15, 1996 between the following parties:

Lessor: Helm Financial Corporation  
One Embarcadero Center, Suite 3700  
San Francisco, CA 94111

Lessee: Norfolk Southern Railway Company  
110 Franklin Road, SE  
Roanoke, VA 24042-0041

The equipment involved in this transaction is as follows:

Equipment: One hundred five (105) railcars as more fully described in the attached Annex A.

Please file this memorandum as a supplementary document to Recordation No. 20822 filed on August 18, 1997 and return one (1) stamped original to my attention. A check covering the filing fee of twenty-six dollars (\$26.00) is enclosed.

Sincerely,



Alison Drain  
Document Administrator

/ad

Enclosures (2)

SEP 23 '98

2-28 PM

**MEMORANDUM OF**  
**MASTER LEASE AGREEMENT**

**THIS MEMORANDUM OF MASTER LEASE AGREEMENT** (the "**Memorandum**") is made as of May 20, 1998 and is intended to evidence Schedule No. 7 dated as of May 20, 1998 to that certain Master Lease Agreement dated as of July 15, 1996 (the "**Master Lease**") between **HELM FINANCIAL CORPORATION**, a California corporation ("**Lessor**"), and **NORFOLK SOUTHERN RAILWAY COMPANY**, a Delaware corporation ("**Lessee**"), for the purpose of satisfying the requirements of recordation with the Surface Transportation Board of the Department of Transportation under Section 49 of U.S.C. 11301. The Master Lease was filed with the Surface Transportation Board under Recordation Number 20822 on August 18, 1997. Lessor has the right to lease the railcars, more fully described in Annex A attached hereto (the "**Units**"). Lessee leased from Lessor the Units at the Rent and upon the terms and conditions provided in the Master Lease and the applicable Schedule.

The Master Lease and the Units cannot be assigned, subleased or in any way encumbered without the prior written consent of Lessor. Lessee has granted a security interest unto Lessor in and to any and all Payments, as such term is defined in the Master Lease, including, without limitation, any and all Rent and other Payments pursuant to any sublease of the Units. In the Event of Default, as such term is defined in the Master Lease, Lessee assigns any and all subleases to Lessor.

**IN WITNESS WHEREOF**, the parties hereto have caused this Memorandum to be executed by their duly authorized representative as of the day and year first above written.

**LESSOR****HELM FINANCIAL CORPORATION**By: 

Print Name: Richard C. Kirchner

Its: President

**LESSEE****NORFOLK SOUTHERN RAILWAY COMPANY**By: 

Print Name: William T. Rousis

Its: Manager Purchasing Car

**ANNEX A**  
**TO THE MEMORANDUM OF MASTER LEASE**

**THE UNITS**

**Equipment Description:**

One hundred five (105), 3,242 cubic foot, 65', 100-ton, gondola railcars.

**Unit Numbers.**

CR 609100-609204

DA

STATE OF CALIFORNIA                     )  
   ) S.S.  
COUNTY OF SAN FRANCISCO             )

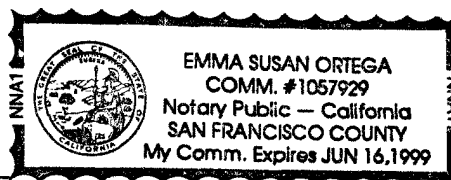
On September 2, 1998, before me, Emma S. Ortega, personally appeared  
Richard C. Kirchner, President of **HELM FINANCIAL CORPORATION**,

☒ personally known to me **-OR-**

☐ proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

Emma Susan Ortega  
SIGNATURE OF THE NOTARY



[Notarial Seal]

COMMONWEALTH OF VIRGINIA             )  
   ) S.S.  
COUNTY OF ROANOKE                     )

On August 11, 1998, before me, Jane S Shoemaker, personally appeared  
William T. Rousis, Manager Purchasing Car of **NORFOLK SOUTHERN RAILWAY COMPANY**,

☐ personally known to me **-OR-**

☐ proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

Jane S Shoemaker  
SIGNATURE OF THE NOTARY  
My Commission Expires July 31, 2000

[Notarial Seal]

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